

## Agenda

Iowa Sector Partnership Leadership Council (SPLC)  
Grimes State Office Building | Room B-100  
400 East 14<sup>th</sup> Street, Des Moines, Iowa 50319  
January 12, 2017  
9:00 AM – 12:00 PM

- Goals for the Meeting:
- Deeper understanding of the voice of the customer
  - Review draft products and services to help support regional partners
  - Discuss and draft SPLC structure, goals, objectives, procedures, etc.
  - Prioritize products and services, structural work and timeline
  - Identify next steps, additional resources, additional members, etc.

- I. Welcome, Meeting Purpose & Process, Introductions IDOE (9:00 – 9:20 am)
- Introduction of Joe Collins, Education Program Consultant (Sector Partnerships)
- II. Defining the Voice of the Customer CAEL (9:20 – 10:00 am)
- a. Report on Status of IT Regional Sector Partnerships
- History, Structure, Leadership, and Partners
  - Existing Status of Work – What’s working?
  - Status of New IT Sector Partnership
- b. Other Work to Date
- c. Opportunities
- d. Questions
- III. SPLC Products and Services Group Discussion (10:00 – 10:45 am)
- a. IT “Career Pathway” Work
- b. Regional Wish Lists & CAEL Recommendations
- c. Categories of Work
- Advocacy (State policy alignment, SP legislative agenda, etc.)
  - Financial Support
  - Technical Assistance
- d. Alignment with other state initiatives
- Break (10:45 – 11:00 am) -----
- IV. Defining the Structure Small Group Discussion (11:00 – 11:40 am)
- Prioritize Focus Areas (Advocacy, Financial Support, & Technical Assistance)
- Small Group Discussion Objectives
1. Deeper Discussion on Products & Services
  2. Review Charter re: SPLC Structure details for deal breakers/makers
  3. Ad Hoc Committee Work - Identify volunteers & set direction
- V. Small Group Report Out, Wrap Up & Next Stapes CAEL (11:40 – 12:00 pm)
- Work plan and ad hoc committee process & direction/deliverable for next meeting
  - Additional resources, information, next meeting date, etc.